

G A R Y & J O Y C E M C C O R K E L

July 28, 2009

Long & Associates General Contractor Inc.  
Alex Long, President  
Nags Head, North Carolina

Dear Alex,

As I recall it was October 2005 when we first met, you provided us with an automatic comfort level. All the phone calls, emails and personal meetings to begin our dream beach home were so exciting for us. I remember telling you that I needed this to be a fun time in my life, and you did provide that request beyond any expectations. Working with you from early design to completion was such a good time in our lives, and your interest in the smallest detail was remarkable. I recollect a time while walking through the house prior to rough in for mechanicals and giving you a verbal list of about nine details for you to take care of, and you made no notes, I was worried, but at our next visit every single detail was carried out exactly as I asked, you are a good listener. I feel your respect for our schedule was very apparent and your diligence made us never worry. It has been evident to us that your company's financial position is solid and your suppliers and subcontractors welcome your business.

There is so much to consider when designing and building a new home, making sure all materials are suitable, and of the highest quality, the room measurements are good, the colors are right and that the house reflects our lifestyle. Choosing the fixtures and making all the selections were part of the project we enjoyed, and I must say your role in this was done with such smooth precision that can only come from a builder with experience and confidence. But the most important things that get overlooked by a potential client are the most essential components of any project, and they are honesty and integrity. Alex I have been in the construction industry since 1972 and without any doubt or reservation I can say you are one of the best builders I have ever dealt with and your overall attitude toward the job and customer is second to none. You did make our dream come true and in the process did not cause us one sleepless night. We feel as if we have gained a friend. We would recommend you to any member of our families or would be proud to personally offer our experiences to a possible client and let them know first hand the level of ability you possess and the amount of personal enjoyment you receive from your craftsmanship. Please accept this letter as one of gratitude and endorsement for anyone you would like, we would be proud to make ourselves available to anyone who would like to talk to us.

Sincerely,

Gary and Joyce McCorkel